

MortgageACE Client Case Study - How to Increase National Exam Pass Rates Drastically

Summary

MortgageACE brought our client to an 85% pass rate (30% above the average) and demonstrated how to achieve 100%.

What is MortgageACE

MortgageACE is two things-

- ✓ Industry Leading Exam Preparation
- ✓ Actionable insights based on data analytics

Client experience with 20 employees and MortgageACE

National Exam first time pass rate	Step 1. Utilizing Tracking and Exam Preparation	Step 2. Utilizing Data Analytics	Step 3. Using Actionable Insights
54%	85%	94%	100%
	17 of 20	17 of 18	17 of 17

step 1

utilize tracking and exam preparation (85%): 20 employees used our exam preparation and monitoring. The compliance managers monitored progress in our system and pushed employees to prepare as needed – 85% of the 20 employees passed the National Exam.

Last Name	Exam 01	Exam 02	Exam 03	Exam 04	Exam 05	Simulated A	Simulated B
XXX	✓	✓	✓	✗	✗	✓	✗

step 2

using MortgageACE data (94%): The compliance managers determined only 18 were ready; however, management decided to send all 20. If only 18 were sent, the pass rate would have been 94%

step 3

using actionable insights (100%): On deeper review, one employee did not take the very important simulated exams and ended up failing.

Last Name	Exam 01	Exam 02	Exam 03	Exam 04	Exam 05	Simulated A	Simulated B
XXX	✓	✓	✓	✓	✓	✗	✗

Choosing not to send this person would have resulted in 17 of 17 passing, a 100% pass rate. The client can now readjust their determinations based on previous results.

With Actionable Insights, you Have Control.

LET'S TALK Further

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